

Project Sales Engineer

- Quality Australian Product
- Commercial Customer Facing Role
- Career-enhancing Role
- Salary \$80,000 - \$94,999

Wilson Transformer Company is an Australian owned engineering and manufacturing company, specialising in the production of power and distribution transformers. This is an exciting opportunity to join their Distribution Transformer business unit whose manufacturing facility is in Wodonga, VIC. This role is however based in WTC's Glen Waverley, office.

Your key responsibilities and duties will include:

- Tender preparation and order execution for Distribution Transformers and associated products
- Assist Customer Manager(s) in sales and execution of large projects
 - Preparing technical and commercial offers
 - Maintaining documentation to ensure a smooth handover of acquired orders to the execution team
 - Providing adequate information about work order to various departments
 - Necessary follow up,
 - Complete technical evaluation and submission of RFQs, RFIs, and RFPs
- Coordinates and contributes to product and solution development
- Attend exhibitions, seminars to monitor and assess contribution potential for WTC's brand in all business sectors
- Interstate travel (Including regular travel to the factory in Wodonga) will be frequently required

Essential Qualifications and Attributes:

- Bachelor of Engineering (Electrical or Mechanical disciplines only)
- Good command over MS Office (Outlook, Word, Excel, PowerPoint)
- Willingness to develop basic concepts of transformer design and manufacturing principles
- Ability to work collaboratively in a multicultural environment
- Preferably with 3+ years of experience in Electrical Power Industry
- Knowledge of Transformer, MV and/or LV switchgear will be an added advantage

Interested candidates may apply with resume, academic transcripts and short cover letter demonstrating how they can help.



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PEOPLE

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